

Statement of Qualifications

Lissiland LLC — Information Technology / Professional Services Roster

Shared Procurement Portal (Public Purchase)

1. Cover Letter

SPP Submittal Date: June 12, 2026

To the participating public agencies of the Shared Procurement Portal:

Lissiland LLC submits this Statement of Qualifications for the service categories (NIGP codes) selected in our vendor registration. Lissiland is a U.S.-based software delivery firm specializing in **native iOS and Android applications, web and backend systems, secure feed integration, and regulated public-sector release discipline.**

Company information	
Legal name	Lissiland LLC
Established	2022 (fourth year of operation; principal engineering experience since 2010)
Size of firm	Specialist micro-business — one principal engineer (founder-led), supported by named independent sub-consultants for QA, accessibility verification, and engineering surge capacity
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SAM.gov UEI	FF7KDTPLPQE4

Recent professional experience, including public agency clients:

- **Virginia Lottery (independent agency of the Commonwealth of Virginia), 2021–present** — Program lead for the Lottery's native iOS and Android apps: digital playslips, ticket scanner, rewards, instant/draw games, OpenAPI middleware, Azure DevOps CI, and TPGI-audited WCAG accessibility remediation. Mobile now drives ~75% of digital revenue (stakeholder-reported, reference-verifiable).
- **Public transportation traveler applications, 2022–present** — Publisher of Martha's Vineyard Ferries (50,000+ monthly users in peak season), Martha's Vineyard Airport (live arrival/departure boards), and North Carolina Ferry Schedules (NCDOT feed-driven schedules).
- **Commercial and nonprofit clients, 2024–2026** — SeenU (#38 on the iOS App Store, Social), Shoes N' Booze, StyleXtend, and KFCP Connect for the Kidney Foundation of Central PA (AI sentiment check-ins).

Lissiland applies the **SEE Framework** (Stability, Engagement, Expansion) — published by the firm — to deliver software agencies can own and maintain without vendor lock-in. We welcome RFPs, RFQs, and quote requests from participating agencies.

Respectfully submitted, **Court Bluford** — Founder & Principal Engineer, Lissiland LLC · hello@lissiland.com · +1-240-619-6976

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Each qualifications section identifies the NIGP service category codes it addresses, the firm's capabilities and expertise in that category, and which elements are performed in-house versus by sub-consultants.

3. Qualifications by Service Category

3.A — Internet, Web Site & Mobile Application Software

NIGP codes addressed: 208-54 (Internet, web site and mobile application development software, microcomputer) · 209-54 (Internet, web site and mobile application software, mainframes and servers) · 208-11 (Application software, not otherwise classified, microcomputer) · 209-87 (Software, mainframes and servers, not otherwise classified) · 208-20 (Business software, misc.: agenda, planning, scheduling, etc.) · 208-53 (Integrated software, microcomputer)

Capabilities and expertise. This is Lissiland's core practice: full-lifecycle delivery of native **iOS (Swift/SwiftUI)** and **Android (Kotlin/Jetpack Compose, Kotlin Multiplatform)** applications and their supporting web and server software — discovery, architecture, implementation, testing, store submission, and ongoing operation. Production work includes:

- **Virginia Lottery iOS and Android program (2021–present):** regulated, high-volume consumer apps — digital playslips, ticket scanner, rewards, instant/draw games, universal links, multi-environment release (INT/UAT/PROD), feature flags, Azure DevOps CI, and Firebase test-build automation.
- **Traveler information apps:** Martha's Vineyard Ferries (schedules, alerts, webcams, transit data, home-screen widgets; 50,000+ monthly users in peak season), Martha's Vineyard Airport (live MVY arrival/departure boards), North Carolina Ferry Schedules (NCDOT feeds).
- **Consumer and nonprofit apps:** SeenU (#38 iOS App Store, Social), StyleXtend, Shoes N' Booze, KFCP Connect, Big3: Stats & Scores, and collegiate sports titles — each shipped dual-platform with synchronized releases.
- **Accessibility:** WCAG 2.1 AA delivery baseline; TPGI third-party audit and remediation experience on both platforms.
- **App Store / Google Play operations:** ASO, rejection-loop resolution (including Apple Guideline 4.7 streaming-game compliance), and agency-owned store account submissions.

Published portfolio: [App Store — Lissiland](#) · [Google Play — Lissiland LLC](#)

In-house vs. sub-consultants. Architecture, engineering, integration, and store operations are performed **in-house** by the principal. QA/regression and accessibility verification surge capacity is provided by named independent **sub-consultants** (Section 6).

3.B — Data, Database, Communications & Development Tooling

NIGP codes addressed: 208-36 / 209-37 (Data processing software) · 208-37 / 209-38 (Database software) · 208-27 / 209-28 (Communications: networking, linking, clustering) · 209-88 (Tools, programming and CASE software) · 209-91 (Utilities: back-up, batch, network management, recovery, security, virus protection)

Capabilities and expertise. Every Lissiland application is backed by server-side data infrastructure the firm designs and operates:

- **API and middleware integration:** OpenAPI-specified services for the Virginia Lottery program; serverless middleware/functions controlling third-party billing and pagination for SeenU; consolidated real-time feed ingestion for traveler apps (ferry schedules, airport boards, webcams, transit).
- **Databases and data processing:** Firebase/Firestore production datastores with security rules, structured caching strategies, and feed-driven refresh pipelines that keep public-facing data accurate at scale.
- **Secure communications:** TLS-pinned secure networking, login/OTP flows, universal links, push-notification infrastructure (activity-based targeting and cross-platform mass campaigns), and Firebase App Check device attestation.
- **Development tooling and utilities:** Azure DevOps and Firebase CI pipelines, multi-environment build automation, feature-flag systems, automated test distribution, crash reporting, and backup/recovery discipline for production datastores.

This category covers the engineering substrate of the production systems described in Section 3.A; references in Section 4 can verify reliability and scale.

In-house vs. sub-consultants. Data architecture, API design, pipeline engineering, and CI tooling are performed **in-house**. Independent **sub-consultant** engineering support (Section 6) is available for surge capacity and architecture review.

3.C — E-Commerce, Point-of-Sale & Secure Authentication

NIGP codes addressed: 208-46 / 209-42 (E-commerce software) · 209-66 (Point of sale software) · 209-81 (Software license, electronic signature) · 208-19 / 209-24 (Biometric authentication system software)

Capabilities and expertise.

- **Regulated digital commerce:** The Virginia Lottery program is real-money regulated commerce at production scale — instant and draw game purchases, digital playslips, and a rewards/loyalty program — delivered under state regulatory and Apple/Google platform compliance (including Apple Guideline 4.7 for real-money streaming games, where Lissiland's principal led among the first native iOS implementations in the iLottery industry; analysis published in [La Fleur's, Jan 2024](#)).
- **In-app purchasing and billing control:** StoreKit / Play Billing integration, and serverless middleware that meters third-party billing costs (SeenU) — the commercial mechanics behind consumer e-commerce apps.
- **Secure authentication:** Phone/email OTP login flows shipped in production (SeenU, Virginia Lottery); platform biometric authentication (Face ID, Touch ID, Android BiometricPrompt) integration for secure session and payment confirmation; device attestation via Firebase App Check.
- **Point-of-sale-adjacent retail flows:** barcode/ticket scanning, redemption, and loyalty accrual within the lottery retail ecosystem.
- **Electronic signature:** integration of e-signature workflows into custom applications via established platform APIs (e.g., DocuSign-class services), scoped per engagement.

In-house vs. sub-consultants. Commerce, authentication, and integration engineering are performed **in-house**. Where an agency requires a specific commercial e-signature or POS platform, Lissiland integrates the agency's licensed platform; specialist sub-consultants are engaged per engagement when deep platform-specific configuration is required.

3.D — Mapping, Logistics, Inventory & Scanning

NIGP codes addressed: 209-83 (Software license, map application) · 208-55 / 209-56 (Inventory management software) · 209-59 (Logistics and supply chain software) · 208-18 (Bar code software) · 209-62 (OCR and scanner software)

Capabilities and expertise.

- **Map applications:** Lissiland's transportation portfolio is map- and location-centric — ferry route schedules and live vessel context (Martha's Vineyard Ferries), airport arrival/departure operations (Martha's Vineyard Airport), and NCDOT ferry trip planning. The firm works with MapKit, Google Maps SDK, and feed-driven geospatial overlays (cameras, webcams, alerts) — the same architecture used in statewide 511 traveler-information systems, for which Lissiland has prepared formal proposals.
- **Scanning, barcode, and OCR:** The Virginia Lottery ticket scanner is a production camera-based scanning system processing barcoded tickets at consumer scale — capture, decode, validation against backend services, and result presentation. The same competency applies to document capture and OCR-assisted intake workflows.
- **Logistics and scheduling data:** Schedule-driven traveler products (ferries, transit, airport) are logistics software in the public-sector sense: timetable ingestion, real-time disruption alerts, capacity and route planning surfaces for the traveling public.
- **Inventory management:** Custom inventory and asset-tracking applications built on the same scanning + database + sync stack (barcode capture, Firestore-backed records, offline-tolerant sync), scoped per engagement.

In-house vs. sub-consultants. Geospatial, scanning, and data engineering are performed **in-house**; sub-consultant QA (Section 6) supports field-condition test passes.

3.E — Interactive Media, Games, Education & AI / Expert Systems

NIGP codes addressed: 209-48 (Games: adventure, board, puzzles, strategy) · 209-44 (Educational: e-learning, foreign languages, math, science, social studies) · 209-51 (Graphics: clip art, demos, presentation, slide shows) · 209-46 (Expert system software)

Capabilities and expertise.

- **Games:** Lissiland operates a game studio publishing original mobile titles (puzzle/word games such as Brain Scrambler) under the Lissiland LLC developer accounts, and delivered **regulated real-money game integrations** for the Virginia Lottery (instant and draw games) and the iLottery industry — among the first native streaming-game implementations on iOS under Apple Guideline 4.7 (to the firm's knowledge; reference-verifiable), with ~2 years advising lottery operators from ideation through launch and training.
- **AI and expert systems:** Lissiland builds and consults on **AI agent frameworks and MCP (Model Context Protocol) servers**, and has shipped applied AI in production — KFCP Connect (Kidney Foundation of Central PA) performs AI sentiment analysis on patient mood check-ins to connect users with foundation support resources.
- **Educational software:** The firm authors and publishes the SEE Framework educational materials (book, workbook, assessment engine at lissiland.com/see-framework) and builds learning-oriented app experiences (guided onboarding, progressive instruction patterns) using behavioral-science-informed UX.
- **Graphics and presentation:** Production design systems, motion/interaction design, and presentation-grade data visualization (live boards, standings, box scores — Big3: Stats & Scores and collegiate sports apps).

In-house vs. sub-consultants. Game engineering, AI/MCP development, and visualization are performed **in-house**; content and visual-asset production may engage independent specialists per project.

3.F — Business Productivity & Specialized Engineering Applications

NIGP codes addressed: 209-52 (Human resources software) · 209-64 (Personnel software) · 209-40 (Desktop publishing) · 209-95 (Word processing, text editors, label makers, spell checkers) · 208-30 (Computer aided design and vectorization software) · 209-47 (Engineering software)

Capabilities and expertise. Lissiland's role in this category is **custom application development and systems integration**, not commodity license resale:

- **Custom business and workforce applications:** scheduling, planning, agenda, and personnel-facing workflow apps built on the firm's standard mobile + Firebase + middleware stack — check-in/check-out flows, staff directories, notification-driven task routing, and reporting. The KFCP Connect engagement (intake, check-in, routing to staff resources) demonstrates the pattern in production.
- **Document and publishing workflows:** automated document generation pipelines (Markdown/HTML → print-ready PDF), template-driven publishing, and text-processing tooling — the firm operates its own multi-format book publishing pipeline (print and e-book editions of the SEE Framework) and builds similar generation/validation tooling for client document workflows.
- **CAD, vectorization, and engineering software:** Lissiland integrates and front-ends engineering data (rendering vector and schematic content in mobile/web clients, feed-driven engineering telemetry display). Deep domain-specific CAD or engineering-analysis implementations are scoped with **specialist sub-consultants identified per engagement**, with Lissiland as prime integrator responsible for architecture, delivery discipline, and agency acceptance.

In-house vs. sub-consultants. Custom application development, document pipeline engineering, and integration are performed **in-house**. Domain-specialist work (e.g., CAD kernels, enterprise HR suite configuration) is delivered through vetted **sub-consultants** under Lissiland's project management, identified to the agency before work begins.

4. References

Previous projects performed by the firm, with references and telephone numbers. The **Service category** column maps each project to the qualification sections above. All work is within the last five years; references 2 and 3 speak in a personal professional capacity, not as an official endorsement by the Commonwealth of Virginia or the Virginia Lottery.

#	Project	Service categories	Reference	Title / Organization	Phone	Email
1	Virginia Lottery iOS & Android mobile program (2021–present): playslips, scanner, rewards, instant/draw games, OpenAPI, CI, WCAG remediation	3.A, 3.B, 3.C, 3.D, 3.E	Kaitlyn Corker	CRM and Loyalty Manager, Marketing — Virginia Lottery	+1-804-878-0413	kcorker@valottery.com
2	Virginia Lottery — digital strategy and mobile product direction	3.A, 3.B, 3.C, 3.E	Lainey Naglic	Digital Strategy Manager, Marketing — Virginia Lottery	+1-804-836-8160	lnaglic@valottery.com
3	Shoes N' Booze (2025–2026): discovery through launch; dual-platform iOS/Android; Firebase + App Check; AI features; ongoing store management	3.A, 3.B, 3.C, 3.E	Prudence Mulligan	Founder — Shoes N' Booze	+1-804-519-9375	prudence@shoesnbooze.com
4	SeenU (2025–2026): dual-platform social app; OTP auth; push campaigns; billing-control middleware; #38 iOS App Store (Social)	3.A, 3.B, 3.C	Ifeanyi Imachukwu	Chief Executive Officer — SeenU (seenu.io)	+1-678-860-0882	ify@seenu.io

Additional verifiable public work (no client reference applicable — Lissiland-published products):

Project	Service categories	Verification
Martha's Vineyard Ferries (2023–present) — 50,000+ monthly users, peak season	3.A, 3.B, 3.D	App Store / Google Play
Martha's Vineyard Airport (2025–present) — live MVY boards	3.A, 3.B, 3.D	App Store listing
North Carolina Ferry Schedules (2022) — NCDOT feed-driven schedules	3.A, 3.D	Store listings, Lissiland LLC publisher
KFCP Connect — Kidney Foundation of Central PA (2024–present) — AI sentiment check-ins	3.A, 3.E, 3.F	Store listings, Lissiland LLC publisher
iLottery native streaming games under Apple Guideline 4.7 (2022–2024)	3.C, 3.E	La Fleur's article, Jan 2024

5. Project Manager Qualifications

Lissiland proposes one project manager across all service categories.

Court Bluford — Project Manager & Principal Engineer (all service categories)

Duties: Single point of contact and accountability for every engagement — discovery, scope and milestone planning, architecture, primary engineering, integration, test coordination, store/release operations, status reporting, and escalation ownership. On agency engagements, Court manages sub-consultant activation, agency sign-offs, and source-code/document handover.

Statement of qualifications: Native iOS and Android engineer since **2010** (16+ years). Full-stack mobile delivery: clients, APIs, middleware, and wearables. Swift/SwiftUI, Kotlin/Jetpack Compose, Kotlin Multiplatform, secure networking, Firebase, Azure DevOps CI, multi-environment release management, feature flags. Accessibility: WCAG 2.1 AA baseline with TPGI third-party audit/remediation experience on both platforms. Industry recognition: among the first native iLottery streaming-game implementations on iOS under Apple Guideline 4.7 (to the firm's knowledge; reference-verifiable), cited in [La Fleur's \(Jan 2024\)](#). Founder and author of the SEE Framework (Stability, Engagement, Expansion).

Previous projects completed as project manager / delivery lead:

Project	Period	Outcome
Virginia Lottery iOS & Android	2021–present	Mobile ~75% of digital revenue (stakeholder-reported); transitioned ~8 contractors → 2 in-house FTE on agency-owned codebase
Martha's Vineyard Ferries / MV Airport	2023–present	50,000+ monthly users (peak); standalone airport app 2025
SeenU	2025–2026	#38 iOS App Store (Social); dual-platform synchronized releases
Shoes N' Booze / StyleXtend	2025–2026	Discovery through launch; ongoing store operations
KFCP Connect (Kidney Foundation of Central PA)	2024–present	AI sentiment check-in app in production
iLottery industry advisory	2022–2024	Operator ideation → launch → training; Guideline 4.7 compliance

References (4) for the project manager:

Reference	Organization	Phone
Kaitlyn Corker	Virginia Lottery	+1-804-878-0413
Lainey Naglic	Virginia Lottery	+1-804-836-8160
Prudence Mulligan	Shoes N' Booze	+1-804-519-9375
Ifeanyi Imachukwu	SeenU	+1-678-860-0882

6. Personnel Qualifications

Other personnel the firm expects to utilize. Both individuals are independent sub-consultants (not Lissiland LLC employees), engaged per project and identified to the contracting agency before activation.

Name	Responsibilities	Qualifications and experience
Rachel Tucker	QA and regression testing; accessibility verification; test documentation	Mobile QA and accessibility verification across iOS and Android; supports UAT and regression surges and formal accessibility verification passes on Lissiland delivery programs
Sasho Jatrovs ki	Mobile engineering continuity — iOS and Android; architecture review; code quality	Dual-platform mobile engineer (Kotlin, SwiftUI); provides engineering surge capacity, architecture review, and complex dual-platform implementation support on Lissiland delivery programs

For engagements requiring domain specialists beyond this core team (e.g., CAD/engineering-analysis or enterprise HR platform configuration under Section 3.F), Lissiland identifies and vets named sub-consultants during scoping and discloses them to the agency before work begins. Court Bluford remains project manager and accountable delivery lead in all cases.

Public Records Acknowledgment

Lissiland LLC acknowledges that under Washington state law, documents submitted in response to the Shared Procurement Portal roster application become a public record upon submission and are subject to mandatory disclosure upon request by any person, unless exempted from public disclosure by a specific provision of law.

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